

JUNIPER

Contractor: InterVision Systems, LLC

Converged

Networking

	Segment ID	Percentage off MSRP
Hardware	J3-10	66%
Software	J3-11	43%
Accessories	J3-12	66%
Installation Services	J3-13	11%
Professional Services	J3-14	11%
Warranty/Support	J3-15	10%

	Switches		Routers		Security	
	Segment ID	Percentage off MSRP	Segment ID	Percentage off MSRP	Segment ID	Percentage off MSRP
Hardware	J3-20	66%	J3-30	66%	J3-40	66%
Software	J3-21	43%	J3-31	43%	J3-41	43%
Accessories	J3-22	66%	J3-32	66%	J3-42	66%
Installation Services	J3-23	11%	J3-33	11%	J3-43	11%
Professional Services	J3-24	11%	J3-34	11%	J3-44	11%
Warranty/Support	J3-25	10%	J3-35	10%	J3-45	10%